

**ABS (After Busy Season) Call List**

Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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| **Date Identified** | **Client** | **Opportunity/Discussion** | **Target Date** | **Results of Discussion** |
| 2/20 | Graham’s Music School | Large contract for new instruments. Several new instructors – approaching 50 employees.  Plans for growth of finance department beyond a controller/QB? | 5/1 | TBD |
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